





## ABOUT 50FIFTY

50Fifty is a unique offering that combines a "Usage Based" insurance product with a monthly rebate system – "the first of its kind"

50Fifty is a new distinctive brand designed for the discerning client who owns a vehicle that falls inside of our minimum value band of R750,000.00

The product was created by the company's Founder and Chairman Anben Chetty, who used his 32+ years of experience as a Financial Advisor in the high-income market segment to formulate an appealing offering that turns the grudge purchase of buying short term insurance into a potential investment that benefits all parties to the insurance contract

## PRODUCT FEATURES

- The product is a monthly contract that offers fully comprehensive cover every day, however, we realise that your risk reduces for the days that you don't drive the vehicle
- For the days that you do not drive your car we refund you the daily premium up to a maximum of 15 days per calendar month as a rebate into the 50FIFTY Debit Card
- If you drive your car for more than 15 days the rebate reduces by the fixed daily pay-per-day rate
- You will never pay more for your insurance than the premium we originally quoted, you benefit from earning a rebate for the days that you do not drive your car - limited to 15 days
- Driver behaviour is not monitored via telematics we only look at usage





PREMIUM CALCULATION EXAMPLE BASED
ON 15 DAYS OR LESS USAGE
MINIMUM DRIVERS AGE 30 YEARS OLD
AND MUST HOLD A VALID DRIVERS
LICENCE FOR 10 YEARS OR MORE

Vehicle Value: R2,100,000.00

Underwriting Risk Profile: 2%

Monthly Risk Premium: R 3,500.00

Less Deductions:

Broker Commissions: R437.50
Cell and binder fees: R105.00
Value on which rebate is based R2,957.50
Rebate amount (50%) R1,478.75
Rebate value as a % of risk premium 42.25%

## ADDITIONAL ITEMS THAT MAKE UP PREMIUM COLLECTED

Roadside Assistance R96.00
Rebate Card issue (once off) R299.00
Deposit cost to rebate funds (2.75%) R103.70
Total Premium collected Month 1: R 3,998.70

(including once of cost of R 299)

Total Premium collected Month 2: R3,699.70

## IF DRIVEN MORE THAN 15 DAYS

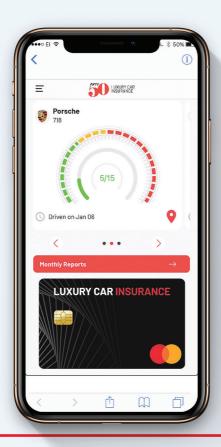
Daily usage rate (/15) R98.58
Rebate is reduced by R98.58 per day
of additional usage





## The 50Fifty app allows the user to do the following:

- Track their vehicle location using a compatible telematics device
- Use the dashboards to track days used to maximise rebates usage is updated daily
- Access full policy information per vehicle linked to the profile and brokers contact details at your finger-tips.
- Check the available funds value on the rebate card – updated daily
- Able to obtain a transaction report for the rebate card with date ranges.



### HOW DOES



# Benefit to a Client

- Turns the grudge purchase of motor insurance into an investment
- We allow more than 1 nominated address to maximise rebate potential, primary & secondary homes, holiday homes and work addresses
- We offer a nominated driver policy so the vehicle owner may nominate additional drivers by notifying us 48 hours before they drive
- You may use your Tap and Swipe enabled 50Fifty debit card to transact with any vendor and spend on anything you like, even draw out the CASH from an ATM
- A days usage is noted when the vehicle leaves the nominated address by more than 50 metres, no restriction on times driven or mileage.
- Vehicles on our product are only flat-bedded, not towed
- We offer market related specified excesses





### PHYSICAL ADDRESS:

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### **TELEPHONE:**

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## CLAIMS

In the event of an accident please report the incident to the closest police station and obtain a case number, and kindly also inform your broker of the incident.

If a claim causes us to incur a loss then the rebate ceases until the next policy anniversary.

The rebate is stopped only on the vehicle impacted by the claim - all other vehicles on the policy continue to receive their rebates - different to other insurers.

The first glass claim does not contribute to a loss, a 2nd glass claim will accumulate as a loss.

